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**IS-420**  
**RELIABLE INTELLIGENCE**  
**DELIVERS POWERFUL**  
**AND FRIENDLY PROCESSING**

Optimize efficiency. Ensure quality.

WE VALUE YOUR MAIL



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# IS-420

## POWERFUL PROCESSING DELIVERED FAST AND FRIENDLY

Dynamic business environments count on powerful performers who can get the job done with accuracy and speed. The Neopost IS-420 delivers practical solutions that offer maximum versatility to give you the results you need.

With state-of-the-art technology and online services under your control, you'll be sure to have the best-in-class solution to meet your requirements.

Easy to operate and convenient to use, the highly capable IS-420 with whisper-quiet operation is fast and efficient. Plus, you'll appreciate the sleek ergonomic design that saves you space and easily integrates into your business environment.



### MIX IT UP THE IS-420 WEIGHS IT OUT AND STARTS YOU UP

Fast, accurate weighing and rating. Using differential weighing, simply place all your mixed weight mail on the weighing platform, remove an envelope and the correct rate is calculated. With "Smart Start" technology, each time an envelope is removed from the weighing platform in differential weighing mode, the auto feeder starts and is ready to process mail or automatically dispense a postage label.



### SIMPLIFY YOUR MAIL OPERATIONS WITH ONLINE MANAGEMENT

The IS-420 is connected online to help you manage your operations more efficiently. Low ink email alerts assist in keeping your mailing process up and running. Postal rate changes are hassle free thanks to direct rate downloads which ensure full postal compliance.



### TRACK, CONFIRM, AND SAVE WITH E-SERVICES

Save money by using USPS® discounted electronic rates for eDelivery Confirmation™, eSignature Confirmation™, and eCertified Mail™ with Electronic Return Receipt from USPS®. Email alerts and online access save time by helping you monitor, track, and confirm important items while providing the most accurate data.



### POSTAGE EXPENSE MANAGEMENT SOLUTIONS – YOUR KEY TO SAVINGS

Take control of your postage expenses. From basic to advanced reporting, the IS-420 offers a host of expandable options to meet the needs of your business. The Online Postage Expense Management option provides postage usage trends by department, time period, and postal class, which helps with budget planning. Reports can be viewed as graphical snapshots, and all postage usage data can be easily exported into Excel for additional analysis and reporting.

The Neopost Mail Accounting Solution (MAS) delivers detailed reports you need to track, analyze, allocate, forecast, and consolidate your mail processing activity. Automatic alerts and the ability to set budget limits help you monitor costs and control overspending. Enjoy the flexibility of this robust solution. Views and reporting can be done from a single location or an integrated multi-site enterprise.

Space saving integrated  
five-pound weighing  
platform with "Smart  
Start" technology

Integrated automatic  
label dispenser

Smooth, powerfeed  
provides fast batch  
processing of envelopes.  
The extra power when  
you need it

Automatic sealing with  
easy-access reservoir  
ensures a perfect  
envelope seal



External platforms are available with up to 70 lb. capacity

- RELIABLE PROCESSING, SIMPLE AND FAST
- POWERFUL ENVELOPE FEEDING
- SPACE SAVING WEIGHING PLATFORM
- WHISPER-QUIET OPERATION
- ONLINE SERVICES



Dashboard display provides operation overview and user-friendly prompts and menus

Shortcut keys ensure maximum efficiency

Compact, extendable catch tray accommodates #10 to 10" x 13" envelopes



### OPERATIONAL CONTROL SMART AND FRIENDLY

An intelligent operating panel that puts even the casual operator in control with a dashboard overview and simple-to-use navigational menu. Eliminate errors and improve productivity with a host of smart functions and effortless menu prompts that deliver the fully loaded features of the IS-420.



### NEVER OUT OF INK

Managing ink couldn't be easier. The IS-420 uses a long-life cartridge and minimizes ink usage by printing a smaller, USPS® compliant IBI Lite indicia. And thanks to the design of the Click n' Snap® cartridge, changing ink cartridges has never been easier.



### WEIGHING YOUR COSTS HAS NEVER BEEN EASIER

Don't be confused by postal rates. Let the IS-420 Rate Wizard give you a hand so you don't have to be a postal expert. The IS-420 Rate Wizard walks you step-by-step through the process of choosing the right rates and combination of USPS® special services. It also offers rate shortcuts for quick selection of commonly used rates, improving and simplifying the entire mailing process.

# IS-420

## MOVE YOUR MAIL WITH POWERFUL PERFORMANCE



### PERFORMANCE ASSURED

- Ergonomically designed with whisper-quiet operation
- Powerfeed for fast batch processing
- Integrated or external weigh platforms up to 70 lbs. capacity
- Automatic label dispenser
- Envelope moistener with easy-access reservoir
- Differential weighing for fast, accurate rating and processing

### EFFICIENCY OPTIMIZED

- "Smart Start" technology eliminates keystrokes and saves time. Each time a mail piece is removed from the weigh platform, the system is set in motion
- Rate Wizard provides on hand assistance for the occasional user
- Shortcut keys deliver quick selection for operational efficiency

### COST CONTROL

- PIN code protection helps you control usage
- Default rate setting helps eliminate accidental mis-posting
- Online Postal Expense Manager™ provides postal usage detail by department, time period, and postal class
- Mail Accounting Software (MAS) provides enhanced postage expense management functions and reporting for single or multi-site enterprises.
- Online Services supports eDelivery Confirmation™, eSignature Confirmation™, and eCertified Mail™ with Electronic Return Receipt from USPS®



### WE'VE GOT YOU COVERED

Neopost customer support is there for you with nationwide factory trained technicians who are ready to assist you. In fact, our dedication to providing you with world class customer satisfaction is so advanced that we offer an automatic diagnostics program with our IS product line. By uploading systems data, we will be alerted if you are having trouble. With Neopost Online services, this remote access to your system allows us to analyze the situation remotely and then, fix it accordingly.

### WHY CHOOSE NEOPOST?

Neopost is a world leader in mailing and logistics solutions. Our innovative solutions bring simplicity and efficiency to your mailing process to make your business run better. Neopost brilliantbasics benefits provide excellence in all our offers, from products to support and services. They bring you the best in operational efficiency, mail quality and security, budget optimization and online management. Whether for advice or support, you enjoy our commitment to supply first-class service – on the phone, on site, or online. Benefit from immediate response times and remote diagnosis at our call centers, and fast dispatch of service engineers when needed. Find out more at [www.neopost.com/brilliantbasics](http://www.neopost.com/brilliantbasics)

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### SPECIFICATIONS

#### OPERATIONAL EFFICIENCY

Speed (standard)	65 lpm
Envelope minimum / maximum	3.5" x 5" / 10" x 13"
Maximum envelope thickness	1/2"
Envelope orientation	Landscape or portrait
Tape dispenser	Automatic
Imprint memories	9

#### MAIL QUALITY & SECURITY

Advertising slogans	8 standard / 2 open
Personalized text messages	10 custom
Mail class – automatically printed	Yes
Incoming mail date stamp	Yes
Adjustable water flow for sealer	Yes

#### BUDGET OPTIMIZATION

Account reporting & control	25 departments std.
Basic monthly postage usage (\$ and pieces)	Yes / online
Online postage expense manager	Optional / online
Mail Accounting Software (MAS)	Optional

#### ONLINE MANAGEMENT

Postal rate downloads	Yes
Low ink e-mail alerts	Yes
Remote diagnostics	Yes
USPS® E-Services	Optional
Smart Connect™ high speed LAN or analog connection	Yes

#### SYSTEM DIMENSIONS

Length x Height x Depth	16" x 15" x 12"
Including catch tray	24" x 15" x 12"

#### OPTIONS

Weighing platforms	5, 10, 30, or 70 lb
Differential weighing	Yes
Departmental upgrades	100 accounts
Barcode scanner	Yes
USB mass storage	Yes
External USB report printer	Yes

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